

Module Four

Cooperative Principles and Practices

Session Guide

SESSION 3: Cooperative Principles and Practices

Objectives

At the end of the session, the participants will be able to:

1. discuss cooperative principles and practices; and
2. explain the reasons for these principles and practices.

Equipment/Materials Needed

Whiteboard
White board marker
Flipcharts
Visual aids

Duration: 1 Hour

Time	Trainer	Learners
1 min	<ul style="list-style-type: none"> ▪ Greet the participants. Ask how they feel or what they think about the objectives of the session. 	<ul style="list-style-type: none"> ▪ Share their thoughts about the objectives of session
3 min	<ul style="list-style-type: none"> ▪ Explain the purpose of this session. 	<ul style="list-style-type: none"> ▪ Relate their reasons for being here with the objectives of the session
20 min	<ul style="list-style-type: none"> ▪ Discuss the cooperative principles by which cooperatives put their values into practice. ▪ Discussions on each of the principles could be mixed buzz sessions and lecture. This would ensure participation, and allow you as trainer to check on the level of understanding of the participants about the topic. ▪ 1st Principle: voluntary and open membership ▪ 2nd Principle: Democratic Member Control ▪ 3rd Principle: Member Economic Participation ▪ 4th Principle: Rewards for member are limited for the good will of the cooperative and its members ▪ 5th Principle: Autonomy and Independence 	<ul style="list-style-type: none"> ▪ Discuss the seven cooperative principles. ▪ Share thoughts on cooperative principles discussed.
20 min	<ul style="list-style-type: none"> ▪ Discuss cooperative practices. ▪ Discussions on each of the cooperative practices could be a mixed buzz sessions and lecture. ▪ Elaborate on Capital Formation ▪ Discuss Cash Trading issue ▪ Explain the why and how of “Selling at market price” ▪ Discuss the concept of constant expansion ▪ Quality standardized goods ▪ Discuss the concept of Cooperative wholesale or inter-lending (the Cooperative Bank) ▪ Discuss minimizing expenditures 	<ul style="list-style-type: none"> ▪ Able to understand and discuss the seven cooperative practices. ▪ Share thoughts on every cooperative practices discussed.

Time	Trainer	Learners
6 min	<ul style="list-style-type: none"> ▪ Provide a summary of the discussion as a to assess knowledge gained from this session 	Understands materials covered in session.